## BOND Market Report Q4 $2023 \cdot$ MANHATTAN • RENTAL MARKET

## Welcome to the Fourth Edition of the BOND Rental Report


#### Abstract

After two quarters of overheated market conditions and consumer price fatigue, the rental market saw a seasonal slowdown in Q4, as rents fell slightly, signaling the first signs of opportunity for tenants since 2020. Rents in Manhattan doorman buildings decreased by as much as $16 \%$ in some areas, while one-bedroom units in walkup buildings decreased by $5 \%$. Studios, two- and three-bedroom walkup apartments actually increased by $1-2 \%$ across the borough. The overall feeling was that the pressure that had been building all year had finally been released, and tenants began to experience the return of occasional landlord concessions, which kept occupancy at typically high levels.


As the year ended, activity in luxury and quasi-luxury leasing was the most robust. This sector was the first to offer free rent or landlord-paid broker fees, which attracted lots of applications even in the typically less busy holiday season. Landlords who recognize the change in conditions have been quick to pivot to offering incentives in order to keep their portfolios fully committed. One of the most recognizable differences is that nearly half of the luxury listings in Manhattan have switched to No Fee properties, with landlords paying brokers to attract more tenant traffic. While we are experiencing a shift in market conditions, so far, the changes are not yet extreme.

The market in Q4 remains a landlord's market, with vacancy rates ranging from $1-2 \%$. In the highest demand areas like Chelsea, the West Village and the Upper East and Upper West Sides, rents are stable with slight increases for studios and one bedroom-units, with two and three-bedroom units experiencing minor.

One bedroom apartment rents are down more than $15 \%$ in Harlem (but just $5 \%$ in West Harlem), $3.5 \%$ in Hamilton Heights, 7.5\% in Inwood and 3.75\% in Midtown. Rents for two bedrooms in Murray Hill and Kips Bay are down by as much as 7.5\%, nearly $12 \%$ in Soho, and just 2.5\% in TriBeCa. For three bedroom values, Soho saw a 5.9\% drop in rents, with only 2\% in Kips Bay and $2 \%$ in Flatiron. In Manhattan, three bedroom-units actually increased slightly across the wider market, probably because of their scarcity in general.

The year-end changes in the national economy will likely see some luxury renters who have been waiting out the end of high mortgage interest rates reentering the coop and condo buyers' market in 2024, and we expect to see slightly more rental inventory during the coming winter months. Expect improved pricing, some level of landlord concessions, and a bit greater negotiability of rents, lease start dates and other terms before the spring season arrives.

Your BOND rental agent has access to some of the best proprietary information in the industry. BOND's internal listings department keeps track of the availabilities of more than 2000 landlords and management companies on a daily basis. In changing markets, BOND's agents and managers are on the leading edge to represent tenants to achieve the most favorable rentals, and for landlords, we offer an up-to-the-minute bird's eye view of the entire rental market. Before you enter what promises to be a winter of rental opportunities in Manhattan, schedule a consultation with your BOND agent to plan strategy and learn what the market has to offer. measurements should be verified by your own attorney, architect, engineer, or zoning expert. BOND New York is a broker that supports Equal Housing Opportunity.

## Manhattan Marketwide Averages

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,555$ | $-5.20 \%$ | $\$ 3,750$ |
|  | Average Rent | $\$ 3,496$ | $-5.86 \%$ | $\$ 3,714$ |
| One Bedroom | Median Rent | $\$ 4,650$ | $-4.07 \%$ | $\$ 4,848$ |
|  | Average Rent | $\$ 4,792$ | $-1.94 \%$ | $\$ 4,886$ |
| Two Bedroom | Median Rent | $\$ 6,995$ | $-0.07 \%$ | $\$ 7,000$ |
|  | Average Rent | $\$ 7,305$ | $-0.58 \%$ | $\$ 7,347$ |
| Three Bedroom | Median Rent | $\$ 10,824$ | $+14.26 \%$ | $\$ 9,473$ |
|  | Average Rent | $\$ 11,542$ | $+2.74 \%$ | $\$ 11,234$ |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,697$ | $+1.87 \%$ | $\$ 2,648$ |
|  | Average Rent | $\$ 2,919$ | $+1.13 \%$ | $\$ 2,886$ |
| One Bedroom | Median Rent | $\$ 3,274$ | $-3.63 \%$ | $\$ 3,397$ |
|  | Average Rent | $\$ 3,668$ | $-5.19 \%$ | $\$ 3,868$ |
| Two Bedroom | Median Rent | $\$ 4,550$ | $+5.20 \%$ | $\$ 4,325$ |
|  | Average Rent | $\$ 5,320$ | $+2.94 \%$ | $\$ 5,169$ |
| Three Bedroom | Median Rent | $\$ 6,195$ | $+7.18 \%$ | $\$ 5,780$ |
|  | Average Rent | $\$ 7,702$ | $+5.72 \%$ | $\$ 7,286$ |

## Battery Park

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,728$ | $-5.75 \%$ | $\$ 3,955$ |
|  | Average Rent | $\$ 3,658$ | $-8.29 \%$ | $\$ 3,989$ |
|  | Average Square Foot | 558 | $-3.46 \%$ | 578 |
|  | Average Days on Market | 28 | $33.33 \%$ | 21 |
| One Bedroom | Median Rent | $\$ 4,650$ | $-5.05 \%$ | $\$ 4,898$ |
|  | Average Rent | $\$ 4,861$ | $-2.25 \%$ | $\$ 4,973$ |
|  | Average Square Foot | 728 | $-0.27 \%$ | 730 |
|  | Average Days on Market | 28 | $+21.74 \%$ | 23 |
| Two Bedroom | Median Rent | $\$ 8,000$ | $0.00 \%$ | $\$ 8,000$ |
|  | Average Rent | $\$ 7,910$ | $-1.29 \%$ | $\$ 8,014$ |
|  | Average Square Foot | 1,136 | $+1.34 \%$ | 1,121 |
|  | Average Days on Market | 33 | $+10.00 \%$ | 30 |
| Three Bedroom | Median Rent | $\$ 12,900$ | $+3.20 \%$ | $\$ 12,500$ |
|  | Average Rent | $\$ 12,891$ | $+2.85 \%$ | $\$ 12,534$ |
|  | Average Square Foot | 1,728 | $+9.37 \%$ | 1,580 |

## Central Harlem

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,295$ | $-35.80 \%$ | $\$ 3,575$ |
|  | Average Rent | $\$ 2,326$ | $-26.97 \%$ | $\$ 3,185$ |
|  | Average Square Foot | 481 | $-11.58 \%$ | 544 |
|  | Average Days on Market | 25 | $19.05 \%$ | 21 |
| One Bedroom | Median Rent | $\$ 3,000$ | $-21.00 \%$ | $\$ 3,798$ |
|  | Average Rent | $\$ 3,362$ | $-14.63 \%$ | $\$ 3,938$ |
|  | Average Square Foot | 738 | $-1.47 \%$ | 749 |
|  | Average Days on Market | 45 | $+45.16 \%$ | 31 |
| Two Bedroom | Median Rent | $\$ 3,795$ | $-15.67 \%$ | $\$ 4,500$ |
|  | Average Rent | $\$ 4,033$ | $-16.46 \%$ | $\$ 4,827$ |
|  | Average Square Foot | 1,124 | $+2.18 \%$ | 1,100 |
|  | Average Days on Market | 38 | $-7.32 \%$ | 41 |
| Three Bedroom | Median Rent | $\$ 4,500$ | $-23.73 \%$ | $\$ 5,900$ |
|  | Average Rent | $\$ 4,583$ | $-26.71 \%$ | $\$ 6,254$ |
|  | Average Square Foot | 1,394 | $-28.07 \%$ | 1,938 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,100 | -2.33\% | \$2,150 |
|  | Average Rent | \$2,104 | -2.16\% | \$2,151 |
|  | Average Square Foot | 463 | +6.19\% | 436 |
|  | Average Days on Market | 38 | +35.71\% | 28 |
| One Bedroom | Median Rent | \$2,500 | -3.85\% | \$2,600 |
|  | Average Rent | \$2,630 | -3.10\% | \$2,714 |
|  | Average Square Foot | 585 | -5.80\% | 621 |
|  | Average Days on Market | 36 | +24.14\% | 29 |
| Two Bedroom | Median Rent | \$3,213 | -7.15\% | \$3,250 |
|  | Average Rent | \$3,466 | +0.14\% | \$3,462 |
|  | Average Square Foot | 1,122 | +5.75\% | 1,061 |
|  | Average Days on Market | 40 | +53.85\% | 26 |
| Three Bedroom | Median Rent | \$4,475 | -0.56\% | \$4,500 |
|  | Average Rent | \$4,620 | -0.23\% | \$4,631 |
|  | Average Square Foot | 1,502 | +8.29\% | 1,387 |
|  | Average Days on Market | 45 | +32.35\% | 34 |

## Chelsea

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,850$ | $-3.75 \%$ | $\$ 4,000$ |
|  | Average Rent | $\$ 3,903$ | $-2.70 \%$ | $\$ 4,011$ |
|  | Average Square Foot | 522 | $+4.61 \%$ | 499 |
|  | Average Days on Market | 34 | $+21.43 \%$ | 28 |
| One Bedroom | Median Rent | $\$ 5,615$ | $+1.06 \%$ | $\$ 5,556$ |
|  | Average Rent | $\$ 5,711$ | $+2.56 \%$ | $\$ 5,569$ |
|  | Average Square Foot | 722 | $0.00 \%$ | 722 |
|  | Average Days on Market | 31 | $+10.71 \%$ | 28 |
| Two Bedroom | Median Rent | $\$ 8,595$ | $+1.88 \%$ | $\$ 8,437$ |
|  | Average Rent | $\$ 9,434$ | $+3.48 \%$ | $\$ 9,117$ |
|  | Average Square Foot | 1,287 | $+3.96 \%$ | 1,238 |
|  | Average Days on Market | 42 | $+23.53 \%$ | 34 |
| Three Bedroom | Median Rent | $\$ 15,608$ | $+20.06 \%$ | $\$ 13,000$ |
|  | Average Rent | $\$ 16,716$ | $+3.00 \%$ | $\$ 16,229$ |
|  | Average Square Foot | 2,152 | $+9.74 \%$ | 1,961 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,750 | -8.33\% | \$3,000 |
|  | Average Rent | \$2,823 | -8.32\% | \$3,079 |
|  | Average Square Foot | 469 | -15.34\% | 554 |
|  | Average Days on Market | 30 | +36.36\% | 22 |
| One Bedroom | Median Rent | \$3,857 | -5.94\% | \$4,100 |
|  | Average Rent | \$3,943 | -5.53\% | \$4,174 |
|  | Average Square Foot | 755 | -2.45\% | 774 |
|  | Average Days on Market | 34 | +30.77\% | 26 |
| Two Bedroom | Median Rent | \$5,150 | +0.98\% | \$5,100 |
|  | Average Rent | \$6,909 | +9.81\% | \$6,292 |
|  | Average Square Foot | 1,654 | +34.58\% | 1,229 |
|  | Average Days on Market | 34 | +47.83\% | 23 |
| Three Bedroom | Median Rent | \$6,923 | -9.51\% | \$7,650 |
|  | Average Rent | \$8,583 | +1.06\% | \$8,493 |
|  | Average Square Foot | 1,963 | -5.35\% | 2,074 |
|  | Average Days on Market | 50 | +108.33\% | 24 |

## East Village

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,750$ | $-1.32 \%$ | $\$ 3,800$ |
|  | Average Rent | $\$ 3,979$ | $+0.78 \%$ | $\$ 3,948$ |
|  | Average Square Foot | 423 | $-5.79 \%$ | 449 |
|  | Average Days on Market | 42 | $+100.00 \%$ | 21 |
| One Bedroom | Median Rent | $\$ 5,540$ | $+2.61 \%$ | $\$ 5,399$ |
|  | Average Rent | $\$ 5,345$ | $+1.96 \%$ | $\$ 5,242$ |
|  | Average Square Foot | 734 | $+5.92 \%$ | 693 |
|  | Average Days on Market | $\$ 36$ | $+33.33 \%$ | 27 |
| Two Bedroom | Median Rent | $\$ 7,300$ | $-4.58 \%$ | $\$ 7,650$ |
|  | Average Rent | $\$ 7,745$ | $+5.20 \%$ | $\$ 7,362$ |
|  | Average Square Foot | 1,189 | $-0.50 \%$ | 1,195 |
|  | Average Days on Market | $\$ 36$ | $+33.33 \%$ | 27 |
| Three Bedroom | Median Rent | $\$ 10,962$ | $-2.35 \%$ | $\$ 11,226$ |
|  | Average Rent | $\$ 10,704$ | $+1.44 \%$ | $\$ 10,552$ |
|  | Average Square Foot | 1,534 | $+45.40 \%$ | 1,055 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,699 | +0.15\% | \$2,695 |
|  | Average Rent | \$2,871 | -4.16\% | \$2,996 |
|  | Average Square Foot | 694 | +73.50\% | 400 |
|  | Average Days on Market | 22 | +4.76\% | 21 |
| One Bedroom | Median Rent | \$3,995 | -0.99\% | \$4,035 |
|  | Average Rent | \$3,869 | -6.69\% | \$4,146 |
|  | Average Square Foot | 758 | +0.40\% | 755 |
|  | Average Days on Market | 33 | +17.86\% | 28 |
| Two Bedroom | Median Rent | \$4,500 | -2.07\% | \$4,595 |
|  | Average Rent | \$4,787 | +1.67\% | \$4,709 |
|  | Average Square Foot | 871 | -7.24\% | 939 |
|  | Average Days on Market | 35 | +75.00\% | 20 |
| Three Bedroom | Median Rent | \$6,640 | +9.03\% | \$6,090 |
|  | Average Rent | \$6,697 | +8.34\% | \$6,181 |
|  | Average Square Foot | 1,307 | +3.90\% | 1,258 |
|  | Average Days on Market | 39 | +30.00\% | 30 |

## East Harlem

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,633$ | $-12.09 \%$ | $\$ 2,995$ |
|  | Average Rent | $\$ 2,690$ | $-7.38 \%$ | $\$ 2,905$ |
|  | Average Square Foot | 458 | $-3.58 \%$ | 475 |
|  | Average Days on Market | 44 | $+25.71 \%$ | 35 |
| One Bedroom | Median Rent | $\$ 3,025$ | $-9.08 \%$ | $\$ 3,327$ |
|  | Average Rent | $\$ 3,167$ | $-3.77 \%$ | $\$ 3,292$ |
|  | Average Square Foot | 696 | $-3.33 \%$ | 720 |
|  | Average Days on Market | 43 | $+26.47 \%$ | 34 |
| Two Bedroom | Median Rent | $\$ 4,083$ | $+11.32 \%$ | $\$ 3,668$ |
|  | Average Rent | $\$ 4,041$ | $+3.08 \%$ | $\$ 3,920$ |
|  | Average Square Foot | 1,004 | $+8.07 \%$ | 929 |
|  | Average Days on Market | 49 | $+122.73 \%$ | 22 |
| Three Bedroom | Median Rent | $\$ 4,972$ | $-8.73 \%$ | $\$ 5,448$ |
|  | Average Rent | $\$ 4,998$ | $-8.26 \%$ | $\$ 5,448$ |
|  | Average Square Foot | 1,316 | $-10.60 \%$ | 1,472 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,400$ | $0.00 \%$ | $\$ 2,400$ |
|  | Average Rent | $\$ 2,448$ | $-1.61 \%$ | $\$ 2,488$ |
|  | Average Square Foot | 389 | $-9.53 \%$ | 430 |
|  | Average Days on Market | 39 | $0.00 \%$ | 39 |
| One Bedroom | Median Rent | $\$ 2,649$ | $+2.08 \%$ | $\$ 2,595$ |
|  | Average Rent | $\$ 2,753$ | $-1.83 \%$ | $\$ 2,804$ |
|  | Average Square Foot | 732 | $+23.23 \%$ | 594 |
|  | Average Days on Market | 55 | $+77.42 \%$ | 31 |
| Two Bedroom | Median Rent | $\$ 3,195$ | $+6.50 \%$ | $\$ 3,000$ |
|  | Average Rent | $\$ 3,158$ | $+1.18 \%$ | $-3.81 \%$ |

## Financial District

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,692$ | $-2.21 \%$ | $\$ 3,775$ |
|  | Average Rent | $\$ 3,775$ | $-1.71 \%$ | $\$ 3,840$ |
|  | Average Square Foot | 561 | $-3.61 \%$ | 582 |
|  | Average Days on Market | 30 | $+20.00 \%$ | 25 |
| One Bedroom | Median Rent | $\$ 4,845$ | $-0.62 \%$ | $\$ 4,875$ |
|  | Average Rent | $\$ 5,002$ | $-0.95 \%$ | $\$ 5,049$ |
|  | Average Square Foot | 754 | $-5.16 \%$ | 795 |
|  | Average Days on Market | 35 | $+29.63 \%$ | 27 |
| Two Bedroom | Median Rent | $\$ 7,098$ | $-7.52 \%$ | $\$ 7,675$ |
|  | Average Rent | $\$ 7,325$ | $-6.20 \%$ | $\$ 7,809$ |
|  | Average Square Foot | 1,148 | $-4.17 \%$ | 1,198 |
|  | Average Days on Market | 34 | $+13.33 \%$ | 30 |
| Three Bedroom | Median Rent | $\$ 12,500$ | $-2.91 \%$ | $\$ 12,875$ |
|  | Average Rent | $\$ 13,017$ | $-2.48 \%$ | $\$ 13,348$ |
|  | Average Square Foot | 2,129 | $+1.72 \%$ | 2,093 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,986 | -4.72\% | \$4,183 |
|  | Average Rent | \$3,463 | -15.82\% | \$4,174 |
|  | Average Square Foot | 477 | -30.36\% | 685 |
|  | Average Days on Market | 27 | -20.59\% | 34 |
| One Bedroom | Median Rent | \$5,617 | -7.68\% | \$6,084 |
|  | Average Rent | \$5,441 | -9.11\% | \$5,987 |
|  | Average Square Foot | 782 | +0.13\% | 781 |
|  | Average Days on Market | 30 | +100.00\% | 15 |
| Two Bedroom | Median Rent | \$5,573 | +6.14\% | \$5,250 |
|  | Average Rent | \$8,110 | +28.16\% | \$6,328 |
|  | Average Square Foot | 1,569 | +39.22\% | 1,127 |
|  | Average Days on Market | 33 | +10.00\% | 30 |
| Three Bedroom | Median Rent | \$7,450 | +14.70\% | \$6,495 |
|  | Average Rent | \$11,464 | +46.52\% | \$7,824 |
|  | Average Square Foot | 2,040 | +32.12\% | 1,544 |
|  | Average Days on Market | 22 | +46.67\% | 15 |

## Flatiron

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 4,062$ | $-6.15 \%$ | $\$ 4,328$ |
|  | Average Rent | $\$ 4,258$ | $-3.40 \%$ | $\$ 4,407$ |
|  | Average Square Foot | 489 | $-1.81 \%$ | 498 |
|  | Average Days on Market | 30 | $-6.25 \%$ | 32 |
| One Bedroom | Median Rent | $\$ 5,500$ | $-2.39 \%$ | $\$ 5,635$ |
|  | Average Rent | $\$ 5,716$ | $-2.71 \%$ | $\$ 5,875$ |
|  | Average Square Foot | 719 | $+1.41 \%$ | 709 |
|  | Average Days on Market | 31 | $+3.33 \%$ | 30 |
| Two Bedroom | Median Rent | $\$ 9,000$ | $+0.01 \%$ | $\$ 8,999$ |
|  | Average Rent | $\$ 9,737$ | $+3.91 \%$ | $\$ 9,371$ |
|  | Average Square Foot | 1,268 | $+4.11 \%$ | 1,218 |
|  | Average Days on Market | 46 | $+58.62 \%$ | 29 |
| Three Bedroom | Median Rent | $\$ 15,000$ | $-11.76 \%$ | $\$ 17,000$ |
|  | Average Rent | $\$ 15,871$ | $-5.24 \%$ | $\$ 16,750$ |
|  | Average Square Foot | 1,973 | $-19.96 \%$ | 2,465 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,000$ | $-9.77 \%$ | $\$ 3,325$ |
|  | Average Rent | $\$ 3,034$ | $-4.28 \%$ | $\$ 3,170$ |
|  | Average Square Foot | $\$ 476$ | $-1.86 \%$ | 485 |
|  | Average Days on Market | 30 | $+87.50 \%$ | 16 |
| One Bedroom | Median Rent | $\$ 4,200$ | $+1.82 \%$ | $\$ 4,125$ |
|  | Average Rent | $\$ 4,080$ | $-7.14 \%$ | $\$ 4,394$ |
|  | Average Square Foot | 700 | $-11.73 \%$ | 793 |
|  | Average Days on Market | 32 | $+28.00 \%$ | 25 |
| Two Bedroom | Median Rent | $\$ 7,495$ | $-12.34 \%$ | $\$ 8,550$ |
|  | Average Rent | $\$ 7,413$ | $-12.01 \%$ | $\$ 8,425$ |
|  | Average Square Foot | 1,201 | $-40.31 \%$ | 2,012 |
|  | Average Days on Market | 44 | $+25.71 \%$ | 35 |
| Three Bedroom | Median Rent | $\$ 13,500$ | $-3.57 \%$ | $\$ 14,000$ |
|  | Average Rent | $\$ 17,275$ | $+31.79 \%$ | $\$ 13,108$ |
|  | Average Square Foot | 2,586 | $-2.01 \%$ | 2,639 |
|  | Average Days on Market | 44 | $+69.23 \%$ | 26 |

## Gramercy Park

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,668$ | $-2.20 \%$ | $\$ 3,750$ |
|  | Average Rent | $\$ 3,731$ | $+0.25 \%$ | $\$ 3,722$ |
|  | Average Square Foot | 485 | $+8.02 \%$ | 449 |
|  | Average Days on Market | 34 | $+126.67 \%$ | 15 |
| One Bedroom | Median Rent | $\$ 4,500$ | $-4.56 \%$ | $\$ 4,715$ |
|  | Average Rent | $\$ 4,619$ | $-6.49 \%$ | $\$ 4,939$ |
|  | Average Square Foot | 649 | $-3.28 \%$ | 671 |
|  | Average Days on Market | 29 | $+70.59 \%$ | 17 |
| Two Bedroom | Median Rent | $\$ 6,200$ | $0.00 \%$ | $\$ 6,200$ |
|  | Average Rent | $\$ 6,904$ | $-6.25 \%$ | $\$ 7,364$ |
|  | Average Square Foot | 1,065 | $+9.91 \%$ | 969 |
|  | Average Days on Market | 33 | $+37.50 \%$ | 24 |
| Three Bedroom | Median Rent | $\$ 7,445$ | $-6.02 \%$ | $\$ 7,922$ |
|  | Average Rent | $\$ 8,645$ | $+3.31 \%$ | $\$ 8,368$ |
|  | Average Square Foot | 1,226 | $+13.41 \%$ | 1,081 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,000 | +8.70\% | \$2,760 |
|  | Average Rent | \$3,306 | +11.03\% | \$2,978 |
|  | Average Square Foot | 526 | +38.06\% | 381 |
|  | Average Days on Market | 39 | +77.27\% | 22 |
| One Bedroom | Median Rent | \$4,599 | -7.30\% | \$4,961 |
|  | Average Rent | \$4,634 | -4.08\% | \$4,831 |
|  | Average Square Foot | 796 | +1.40\% | 785 |
|  | Average Days on Market | 34 | +47.83\% | 23 |
| Two Bedroom | Median Rent | \$5,871 | +3.90\% | \$5,650 |
|  | Average Rent | \$5,543 | -0.95\% | \$5,596 |
|  | Average Square Foot | 1,520 | +48.44\% | 1,024 |
|  | Average Days on Market | 25 | -3.85\% | 26 |
| Three Bedroom | Median Rent | \$6,600 | -8.97\% | \$7,250 |
|  | Average Rent | \$8,109 | +10.88\% | \$7,313 |
|  | Average Square Foot | 1,762 | +39.62\% | 1,262 |
|  | Average Days on Market | 47 | +62.07\% | 29 |

## Greenwich Village/West Village

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 4,478$ | $+2.94 \%$ | $\$ 4,350$ |
|  | Average Rent | $\$ 4,477$ | $+1.52 \%$ | $\$ 4,410$ |
|  | Average Square Foot | 474 | $-3.46 \%$ | 491 |
|  | Average Days on Market | 34 | $+78.95 \%$ | 19 |
| One Bedroom | Median Rent | $\$ 6,463$ | $-5.66 \%$ | $\$ 6,850$ |
|  | Average Rent | $\$ 6,814$ | $+2.35 \%$ | $\$ 6,658$ |
|  | Average Square Foot | 825 | $-0.36 \%$ | 828 |
|  | Average Days on Market | 37 | $+37.04 \%$ | 27 |
| Two Bedroom | Median Rent | $\$ 9,750$ | $+5.43 \%$ | $+6.04 \%$ |
|  | Average Rent | $\$ 11,176$ | $+12.05 \%$ | $\$ 9,248$ |
|  | Average Square Foot | 1,534 | $+19.44 \%$ | 1,369 |
|  | Average Days on Market | 43 | $-18.17 \%$ | 36 |
| Three Bedroom | Median Rent | $\$ 13,500$ | $-27.36 \%$ | $\$ 16,498$ |
|  | Average Rent | $\$ 13,917$ | $-12.79 \%$ | $\$ 19,160$ |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,100 | -7.48\% | \$3,350 |
|  | Average Rent | \$3,143 | -7.43\% | \$3,395 |
|  | Average Square Foot | 402 | +5.79\% | 380 |
|  | Average Days on Market | 29 | +31.82\% | 22 |
| One Bedroom | Median Rent | \$4,500 | +0.09\% | \$4,496 |
|  | Average Rent | \$4,785 | +2.65\% | \$4,662 |
|  | Average Square Foot | 610 | 0.00\% | 610 |
|  | Average Days on Market | 30 | +42.86\% | 21 |
| Two Bedroom | Median Rent | \$5,900 | -0.80\% | \$5,948 |
|  | Average Rent | \$6,815 | -0.50\% | \$6,849 |
|  | Average Square Foot | 1,191 | +2.67\% | 1,160 |
|  | Average Days on Market | 34 | +54.55\% | 22 |
| Three Bedroom | Median Rent | \$7,748 | -7.49\% | \$8,375 |
|  | Average Rent | \$11,093 | -3.62\% | \$11,510 |
|  | Average Square Foot | 2,621 | +56.85\% | 1,671 |
|  | Average Days on Market | 40 | +42.86\% | 28 |

## Hamilton Heights

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,575 | -0.96\% | \$2,600 |
|  | Average Rent | \$2,887 | +10.00\% | \$2,625 |
|  | Average Square Foot | 380 | 0.00\% | 380 |
|  | Average Days on Market | 56 | +100.00\% | 28 |
| One Bedroom | Median Rent | \$2,898 | -3.42\% | \$3,000 |
|  | Average Rent | \$2,979 | -5.26\% | \$3,144 |
|  | Average Square Foot | 584 | +1.57\% | 575 |
|  | Average Days on Market | 39 | +69.57\% | 23 |
| Two Bedroom | Median Rent | \$4,340 | -0.32\% | \$4,354 |
|  | Average Rent | \$4,140 | -1.91\% | \$4,221 |
|  | Average Square Foot | 839 | +8.96\% | 770 |
|  | Average Days on Market | 68 | +277.78\% | 18 |
| Three Bedroom | Median Rent | \$4,395 | -8.44\% | \$4,800 |
|  | Average Rent | \$4,351 | -7.87\% | \$4,723 |
|  | Average Square Foot | 1,126 | -12.71\% | 1,290 |
|  | Average Days on Market | 68 | +83.78\% | 37 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$1,995 | +2.31\% | \$1,950 |
|  | Average Rent | \$1,953 | -0.78\% | \$1,968 |
|  | Average Square Foot | 411 | +2.75\% | 400 |
|  | Average Days on Market | 28 | +7.69\% | 26 |
| One Bedroom | Median Rent | \$2,400 | 0.00\% | \$2,400 |
|  | Average Rent | \$2,483 | +0.73\% | \$2,465 |
|  | Average Square Foot | 790 | +17.04\% | 675 |
|  | Average Days on Market | 43 | +30.30\% | 33 |
| Two Bedroom | Median Rent | \$2,825 | +2.73\% | \$2,750 |
|  | Average Rent | \$2,896 | +4.21\% | \$2,779 |
|  | Average Square Foot | 1,040 | +16.46\% | 893 |
|  | Average Days on Market | 32 | +45.45\% | 22 |
| Three Bedroom | Median Rent | \$3,400 | 0.00\% | \$3,400 |
|  | Average Rent | \$3,438 | -1.08\% | \$3,476 |
|  | Average Square Foot | 1,248 | +16.64\% | 1,070 |
|  | Average Days on Market | 37 | +42.31\% | 26 |

## Harlem

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,495 | -0.20\% | \$2,500 |
|  | Average Rent | \$2,391 | -8.40\% | \$2,610 |
|  | Average Square Foot | 421 | +4.73\% | 402 |
|  | Average Days on Market | 31 | +14.81\% | 27 |
| One Bedroom | Median Rent | \$3,023 | +3.42\% | \$2,923 |
|  | Average Rent | \$2,967 | -5.05\% | \$3,124 |
|  | Average Square Foot | 652 | +4.49\% | 624 |
|  | Average Days on Market | 28 | -17.65\% | 34 |
| Two Bedroom | Median Rent | \$4,845 | +32.74\% | \$3,650 |
|  | Average Rent | \$4,894 | +4.63\% | \$4,677 |
|  | Average Square Foot | 904 | -1.95\% | 922 |
|  | Average Days on Market | 29 | +11.54\% | 26 |
| Three Bedroom | Median Rent | \$4,450 | -5.32\% | \$4,700 |
|  | Average Rent | \$5,883 | +9.64\% | \$5,366 |
|  | Average Square Foot | 1,330 | +17.49\% | 1,132 |
|  | Average Days on Market | 39 | +30.00\% | 30 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,695$ | $+14.68 \%$ | $\$ 2,350$ |
|  | Average Rent | $\$ 2,700$ | $+12.71 \%$ | $\$ 2,396$ |
|  | Average Square Foot | 417 | $+4.25 \%$ | 400 |
|  | Average Days on Market | 24 | $-4.00 \%$ | 25 |
| One Bedroom | Median Rent | $\$ 2,450$ | $-18.27 \%$ | $\$ 2,998$ |
|  | Average Rent | $\$ 2,640$ | $-13.34 \%$ | $\$ 3,046$ |
|  | Average Square Foot | 637 | $-2.30 \%$ | 652 |
|  | Average Days on Market | 32 | $+33.33 \%$ | 24 |
| Two Bedroom | Median Rent | $\$ 3,148$ | $+0.40 \%$ | $\$ 3,135$ |
|  | Average Rent | $\$ 3,303$ | $-1.76 \%$ | $\$ 3,362$ |
|  | Average Square Foot | 951 | $+5.78 \%$ | 899 |
|  | Average Days on Market | 34 | $+30.77 \%$ | 26 |
| Three Bedroom | Median Rent | $\$ 3,295$ | $-9.60 \%$ | $\$ 3,645$ |
|  | Average Rent | $\$ 3,284$ | $-8.67 \%$ | $\$ 3,596$ |
|  | Average Square Foot | 1,200 | $+20.00 \%$ | 1,000 |
|  | Average Days on Market | 41 | $+13.89 \%$ | 36 |

## Kips Bay

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,225$ | $+0.78 \%$ | $\$ 3,200$ |
|  | Average Rent | $\$ 3,190$ | $-3.65 \%$ | $\$ 3,310$ |
|  | Average Square Foot | 489 | $-1.01 \%$ | 494 |
|  | Average Days on Market | 38 | $+52.00 \%$ | 25 |
| One Bedroom | Median Rent | $\$ 4,320$ | $-2.87 \%$ | $\$ 4,448$ |
|  | Average Rent | $\$ 4,561$ | $+2.68 \%$ | $\$ 4,442$ |
|  | Average Square Foot | 668 | $-2.77 \%$ | 687 |
|  | Average Days on Market | 36 | $+28.57 \%$ | 28 |
| Two Bedroom | Median Rent | $\$ 5,449$ | $-10.18 \%$ | $\$ 6,066$ |
|  | Average Rent | $\$ 5,345$ | $-7.41 \%$ | $\$ 5,772$ |
|  | Average Square Foot | 990 | $-1.10 \%$ | 1,001 |
|  | Average Days on Market | 31 | $+14.81 \%$ | 27 |
| Three Bedroom | Median Rent | $\$ 6,750$ | $-2.81 \%$ | $\$ 6,945$ |
|  | Average Rent | $\$ 6,581$ | $-4.67 \%$ | $\$ 6,903$ |
|  | Average Square Foot | 1,121 | $-2.18 \%$ | 1,146 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,550 | -1.92\% | \$2,600 |
|  | Average Rent | \$2,733 | -1.53\% | \$2,775 |
|  | Average Square Foot | 425 | -12.01\% | 483 |
|  | Average Days on Market | 38 | +72.73\% | 22 |
| One Bedroom | Median Rent | \$2,998 | -0.08\% | \$3,000 |
|  | Average Rent | \$3,072 | -5.27\% | \$3,243 |
|  | Average Square Foot | 631 | +1.28\% | 623 |
|  | Average Days on Market | 28 | +64.71\% | 17 |
| Two Bedroom | Median Rent | \$4,945 | +19.16\% | \$4,150 |
|  | Average Rent | \$5,622 | +34.31\% | \$4,186 |
|  | Average Square Foot | 1,109 | +58.43\% | 700 |
|  | Average Days on Market | 35 | +40.00\% | 25 |
| Three Bedroom | Median Rent | \$6,250 | -8.76\% | \$6,850 |
|  | Average Rent | \$7,336 | -2.67\% | \$7,537 |
|  | Average Square Foot | 2,189 | -2.01\% | 2,234 |
|  | Average Days on Market | 26 | +8.33\% | 24 |

## Lower East Side/Chinatown

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,500$ | $-8.44 \%$ | $\$ 3,823$ |
|  | Average Rent | $\$ 3,404$ | $-12.22 \%$ | $\$ 3,878$ |
|  | Average Square Foot | 472 | $-17.48 \%$ | 572 |
|  | Average Days on Market | 39 | $+21.88 \%$ | 32 |
| One Bedroom | Median Rent | $\$ 5,000$ | $+3.15 \%$ | $\$ 4,848$ |
|  | Average Rent | $\$ 5,082$ | $+4.07 \%$ | $\$ 4,884$ |
|  | Average Square Foot | 745 | $+4.93 \%$ | 710 |
|  | Average Days on Market | 39 | $+25.81 \%$ | 31 |
| Two Bedroom | Median Rent | $\$ 6,925$ | $+2.59 \%$ | $\$ 6,750$ |
|  | Average Rent | $\$ 7,630$ | $+12.93 \%$ | $\$ 6,757$ |
|  | Average Square Foot | 1,182 | $+8.64 \%$ | 1,088 |
|  | Average Days on Market | 39 | $+2.63 \%$ | 38 |
| Three Bedroom | Median Rent | $\$ 8,150$ | $+12.41 \%$ | $\$ 7,250$ |
|  | Average Rent | $\$ 10,037$ | $+13.16 \%$ | $\$ 8,870$ |
|  | Average Square Foot | 1,767 | $+0.06 \%$ | 1,766 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,600$ | $-10.33 \%$ | $\$ 2,899$ |
|  | Average Rent | $\$ 2,982$ | $-2.94 \%$ | $\$ 3,073$ |
|  | Average Square Foot | $\$ 450$ | $-49.44 \%$ | 890 |
|  | Average Days on Market | 10 | $-62.96 \%$ | 27 |
| One Bedroom | Median Rent | $\$ 3,150$ | $-7.33 \%$ | $\$ 3,399$ |
|  | Average Rent | $\$ 3,339$ | $-7.04 \%$ | $\$ 3,592$ |
|  | Average Square Foot | 1,150 | $49.93 \%$ | 767 |
|  | Average Days on Market | 24 | $+20.00 \%$ | 20 |
| Two Bedroom | Median Rent | $\$ 3,699$ | $-7.46 \%$ | $\$ 3,997$ |
|  | Average Rent | $\$ 4,082$ | $-7.23 \%$ | $\$ 4,400$ |
|  | Average Square Foot | 1,033 | $+0.68 \%$ | 1,026 |
|  | Average Days on Market | 26 | $+4.00 \%$ | 25 |
| Three Bedroom | Median Rent | $\$ 5,150$ | $-7.41 \%$ | $\$ 5,562$ |
|  | Average Rent | $\$ 5,965$ | $+2.30 \%$ | $\$ 5,830$ |
|  | Average Square Foot | 2,224 | $+85.95 \%$ | 1,196 |
|  | Average Days on Market | 30 | $0.00 \%$ | 30 |

## Midtown

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,373 | +0.88\% | \$3,343 |
|  | Average Rent | \$3,580 | +1.72\% | \$3,519 |
|  | Average Square Foot | 525 | -1.50\% | 533 |
|  | Average Days on Market | 41 | +36.67\% | 30 |
| One Bedroom | Median Rent | \$4,844 | -3.12\% | \$5,000 |
|  | Average Rent | \$5,269 | -3.75\% | \$5,474 |
|  | Average Square Foot | 784 | -4.97\% | 825 |
|  | Average Days on Market | 36 | 0.00\% | 36 |
| Two Bedroom | Median Rent | \$7,620 | +0.33\% | \$7,595 |
|  | Average Rent | \$9,168 | +5.04\% | \$8,728 |
|  | Average Square Foot | 1,234 | -12.11\% | 1,404 |
|  | Average Days on Market | 49 | -2.00\% | 50 |
| Three Bedroom | Median Rent | \$15,000 | +66.67\% | \$9,000 |
|  | Average Rent | \$27,298 | +91.03\% | \$14,290 |
|  | Average Square Foot | 2,439 | +26.50\% | 1,928 |
|  | Average Days on Market | 59 | +40.48\% | 42 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,000 | +0.17\% | \$2,995 |
|  | Average Rent | \$3,326 | +9.89\% | \$3,027 |
|  | Average Square Foot | 406 | +1.50\% | 400 |
|  | Average Days on Market | 23 | -17.86\% | 28 |
| One Bedroom | Median Rent | \$4,800 | +20.00\% | \$4,000 |
|  | Average Rent | \$4,568 | +14.73\% | \$3,981 |
|  | Average Square Foot | 734 | -26.67\% | 1,001 |
|  | Average Days on Market | 22 | -33.33\% | 33 |
| Two Bedroom | Median Rent | \$4,600 | +11.52\% | \$4,125 |
|  | Average Rent | \$4,878 | +5.39\% | \$4,628 |
|  | Average Square Foot | 1,050 | +18.64\% | 885 |
|  | Average Days on Market | 38 | +711.11\% | 18 |
| Three Bedroom | Median Rent | \$4,722 | -1.63\% | \$4,800 |
|  | Average Rent | \$7,193 | -4.09\% | \$7,500 |
|  | Average Square Foot | 1,900 | +4.97\% | 1,810 |
|  | Average Days on Market | 37 | +32.14\% | 28 |

## Midtown East

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,250$ | $-2.99 \%$ | $\$ 3,350$ |
|  | Average Rent | $\$ 3,317$ | $-3.03 \%$ | $\$ 3,420$ |
|  | Average Square Foot | 475 | $-1.66 \%$ | 483 |
|  | Average Days on Market | 31 | $+29.17 \%$ | 24 |
| One Bedroom | Median Rent | $\$ 4,487$ | $-6.51 \%$ | $\$ 4,800$ |
|  | Average Rent | $\$ 4,576$ | $-4.78 \%$ | $\$ 4,805$ |
|  | Average Square Foot | 741 | $-1.72 \%$ | 754 |
|  | Average Days on Market | 39 | $+44.44 \%$ | 27 |
| Two Bedroom | Median Rent | $\$ 6,500$ | $-3.67 \%$ | $\$ 6,748$ |
|  | Average Rent | $\$ 6,881$ | $-6.73 \%$ | $\$ 7,377$ |
|  | Average Square Foot | 1,088 | $-7.80 \%$ | 1,180 |
|  | Average Days on Market | 33 | $+6.45 \%$ | 31 |
| Three Bedroom | Median Rent | $\$ 8,720$ | $-12.32 \%$ | $\$ 9,945$ |
|  | Average Rent | $\$ 10,258$ | $-4.99 \%$ | $\$ 10,797$ |
|  | Average Square Foot | 1,590 | $+2.98 \%$ | 1,544 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,500 | -3.66\% | \$2,595 |
|  | Average Rent | \$2,518 | -2.49\% | \$2,582 |
|  | Average Square Foot | 523 | +2.55\% | 510 |
|  | Average Days on Market | 31 | +24.00\% | 25 |
| One Bedroom | Median Rent | \$2,875 | -7.26\% | \$3,100 |
|  | Average Rent | \$3,212 | -4.79\% | \$3,373 |
|  | Average Square Foot | 819 | +6.78\% | 767 |
|  | Average Days on Market | 33 | +37.50\% | 24 |
| Two Bedroom | Median Rent | \$4,000 | -2.32\% | \$4,095 |
|  | Average Rent | \$3,931 | -8.35\% | \$4,289 |
|  | Average Square Foot | 1,050 | +32.24\% | 794 |
|  | Average Days on Market | 45 | +87.50\% | 24 |
| Three Bedroom | Median Rent | \$5,495 | +4.77\% | \$5,245 |
|  | Average Rent | \$5,952 | +17.31\% | \$5,347 |
|  | Average Square Foot | 1,567 | +69.41\% | 925 |
|  | Average Days on Market | 39 | +50.00\% | 26 |

## Midtown West

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,655$ | $-2.47 \%$ | $\$ 3,748$ |
|  | Average Rent | $\$ 3,698$ | $-1.47 \%$ | $\$ 3,754$ |
|  | Average Square Foot | 494 | $-0.40 \%$ | 496 |
|  | Average Days on Market | 27 | $+22.73 \%$ | 22 |
| One Bedroom | Median Rent | $\$ 4,590$ | $-1.41 \%$ | $\$ 4,656$ |
|  | Average Rent | $\$ 4,718$ | $-0.96 \%$ | $\$ 4,764$ |
|  | Average Square Foot | 704 | $+1.29 \%$ | 695 |
|  | Average Days on Market | 28 | $+16.67 \%$ | 24 |
| Two Bedroom | Median Rent | $\$ 6,695$ | $-3.95 \%$ | $\$ 6,970$ |
|  | Average Rent | $\$ 6,977$ | $-3.95 \%$ | $\$ 7,264$ |
|  | Average Square Foot | 1,047 | $-2.24 \%$ | 1,071 |
|  | Average Days on Market | 34 | $+30.77 \%$ | 26 |
|  | Median Rent | $\$ 13,727$ | $+54.84 \%$ | $\$ 8,865$ |
|  | Average Rent | $\$ 15,769$ | $+42.75 \%$ | $\$ 11,047$ |
|  | Average Square Foot | 1,661 | $+11.10 \%$ | $+5,495$ |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,450 | -2.00\% | \$2,500 |
|  | Average Rent | \$2,527 | +0.58\% | \$2,512 |
|  | Average Square Foot | 238 | -35.85\% | 371 |
|  | Average Days on Market | 26 | +36.84\% | 19 |
| One Bedroom | Median Rent | \$3,005 | -3.07\% | \$3,100 |
|  | Average Rent | \$3,154 | -0.06\% | \$3,156 |
|  | Average Square Foot | 646 | +12.94\% | 572 |
|  | Average Days on Market | 35 | +45.83\% | 24 |
| Two Bedroom | Median Rent | \$3,800 | -8.43\% | \$4,150 |
|  | Average Rent | \$4,047 | -3.06\% | \$4,174 |
|  | Average Square Foot | 948 | +7.60\% | 881 |
|  | Average Days on Market | 50 | +108.33\% | 24 |
| Three Bedroom | Median Rent | \$5,395 | +4.25\% | \$5,175 |
|  | Average Rent | \$5,463 | +4.63\% | \$5,221 |
|  | Average Square Foot | 1,800 | +89.47\% | 950 |
|  | Average Days on Market | 43 | +53.57\% | 28 |

## Murray Hill

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,477$ | $-6.14 \%$ | $\$ 3,704$ |
|  | Average Rent | $\$ 3,426$ | $-5.85 \%$ | $\$ 3,639$ |
|  | Average Square Foot | 492 | $-2.19 \%$ | 503 |
|  | Average Days on Market | 32 | $+33.33 \%$ | 24 |
| One Bedroom | Median Rent | $\$ 4,508$ | $-7.06 \%$ | $\$ 4,850$ |
|  | Average Rent | $\$ 4,558$ | $-6.45 \%$ | $\$ 4,872$ |
|  | Average Square Foot | 717 | $+1.70 \%$ | 705 |
|  | Average Days on Market | 30 | $+20.00 \%$ | 25 |
| Two Bedroom | Median Rent | $\$ 6,595$ | $-5.65 \%$ | $\$ 6,990$ |
|  | Average Rent | $\$ 6,662$ | $-4.73 \%$ | $\$ 6,992$ |
|  | Average Square Foot | 1,050 | $+1.74 \%$ | 1,032 |
|  | Average Days on Market | 41 | $+41.38 \%$ | 29 |
| Three Bedroom | Median Rent | $\$ 10,750$ | $+26.47 \%$ | $\$ 8,500$ |
|  | Average Rent | $\$ 10,403$ | $+16.37 \%$ | $\$ 8,940$ |
|  | Average Square Foot | 1,378 | $-6.19 \%$ | 1,469 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,895 | +3.39\% | \$2,800 |
|  | Average Rent | \$3,057 | +3.83\% | \$2,945 |
|  | Average Square Foot | 525 | +2.34\% | 513 |
|  | Average Days on Market | 26 | -7.14\% | 28 |
| One Bedroom | Median Rent | \$3,598 | +9.18\% | \$3,295 |
|  | Average Rent | \$3,743 | +8.18\% | \$3,460 |
|  | Average Square Foot | 779 | +23.65\% | 630 |
|  | Average Days on Market | 30 | +11.11\% | 27 |
| Two Bedroom | Median Rent | \$4,098 | -17.97\% | \$4,995 |
|  | Average Rent | \$4,487 | -10.87\% | \$5,034 |
|  | Average Square Foot | 606 | +3.59\% | 585 |
|  | Average Days on Market | 38 | 0.00\% | 38 |
| Three Bedroom | Median Rent | \$5,148 | -14.17\% | \$5,998 |
|  | Average Rent | \$7,968 | +22.88\% | \$6,484 |
|  | Average Square Foot | 3,000 | +150.00\% | 1,200 |
|  | Average Days on Market | 36 | +63.64\% | 22 |

## SoHo

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,700$ | $-33.33 \%$ | $\$ 5,550$ |
|  | Average Rent | $\$ 4,077$ | $-24.15 \%$ | $\$ 5,375$ |
|  | Average Square Foot | 425 | $-30.33 \%$ | 610 |
|  | Average Days on Market | 44 | $+91.30 \%$ | 23 |
| One Bedroom | Median Rent | $\$ 7,623$ | $+1.63 \%$ | $\$ 7,500$ |
|  | Average Rent | $\$ 7,156$ | $-6.51 \%$ | $\$ 7,654$ |
|  | Average Square Foot | 1,002 | $+6.03 \%$ | 945 |
|  | Average Days on Market | 44 | $+25.71 \%$ | 35 |
| Two Bedroom | Median Rent | $\$ 11,900$ | $-13.45 \%$ | $\$ 13,750$ |
|  | Average Rent | $\$ 11,728$ | $-11.72 \%$ | $\$ 13,285$ |
|  | Average Square Foot | 1,450 | $-3.14 \%$ | $\mathbf{1 , 4 9 7}$ |
| Three Bedroom | Average Days on Market | 45 | $+15.38 \%$ | 39 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,044$ | $-4.72 \%$ | $\$ 3,195$ |
|  | Average Rent | $\$ 3,692$ | $+15.80 \%$ | $\$ 3,188$ |
|  | Average Square Foot | 710 | $+37.60 \%$ | 516 |
|  | Average Days on Market | 28 | $+40.00 \%$ | 20 |
| One Bedroom | Median Rent | $\$ 4,000$ | $-4.71 \%$ | $\$ 4,198$ |
|  | Average Rent | $\$ 4,744$ | $-3.08 \%$ | $\$ 4,895$ |
|  | Average Square Foot | 746 | $-28.68 \%$ | 1,046 |
|  | Average Days on Market | 29 | $-19.44 \%$ | 36 |
| Two Bedroom | Median Rent | $\$ 5,295$ | $-5.36 \%$ | $\$ 5,595$ |
|  | Average Rent | $\$ 8,467$ | $+16.69 \%$ | $\$ 7,256$ |
|  | Average Square Foot | 1,846 | $+30.09 \%$ | 1,419 |
|  | Average Days on Market | 30 | $-3.23 \%$ | 31 |
| Three Bedroom | Median Rent | $\$ 10,850$ | $+40.91 \%$ | $\$ 7,700$ |
|  | Average Rent | $\$ 12,145$ | $+13.62 \%$ | $\$ 10,689$ |
|  | Average Square Foot | 2,241 | $+11.33 \%$ | 2,013 |

## Tribeca

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 4,250$ | $-6.33 \%$ | $\$ 4,537$ |
|  | Average Rent | $\$ 4,522$ | $-7.61 \%$ | $\$ 4,894$ |
|  | Average Square Foot | 514 | $-8.70 \%$ | 563 |
|  | Average Days on Market | 33 | $+26.92 \%$ | 26 |
| One Bedroom | Median Rent | $\$ 5,880$ | $+7.61 \%$ | $\$ 5,464$ |
|  | Average Rent | $\$ 6,108$ | $+4.49 \%$ | $\$ 5,845$ |
|  | Average Square Foot | 755 | $-0.26 \%$ | 757 |
|  | Average Days on Market | 29 | $+16.00 \%$ | 25 |
| Two Bedroom | Median Rent | $\$ 7,495$ | $-0.73 \%$ | $\$ 7,550$ |
|  | Average Rent | $\$ 8,679$ | $-7.10 \%$ | $\$ 9,342$ |
|  | Average Square Foot | 1,208 | $-2.50 \%$ | 1,239 |
|  | Average Days on Market | 36 | $+5.88 \%$ | 34 |
| Three Bedroom | Median Rent | $\$ 16,225$ | $-11.10 \%$ | $\$ 18,250$ |
|  | Average Rent | $\$ 17,104$ | $-6.96 \%$ | $\$ 18,383$ |
|  | Average Square Foot | 2,203 | $-1.52 \%$ | 2,237 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$4,275 | -6.91\% | \$4,593 |
|  | Average Rent | \$5,239 | +8.80\% | \$4,815 |
|  | Average Square Foot | 561 | -1.92\% | 572 |
|  | Average Days on Market | 66 | +164.00\% | 25 |
| One Bedroom | Median Rent | \$5,910 | -10.45\% | \$6,600 |
|  | Average Rent | \$6,229 | -11.18\% | \$7,013 |
|  | Average Square Foot | 819 | +3.28\% | 793 |
|  | Average Days on Market | 42 | +82.61\% | 23 |
| Two Bedroom | Median Rent | \$10,998 | +15.76\% | \$9,500 |
|  | Average Rent | \$11,419 | +2.86\% | \$11,101 |
|  | Average Square Foot | 1,491 | -12.19\% | 1,698 |
|  | Average Days on Market | 42 | +40.00\% | 30 |
| Three Bedroom | Median Rent | \$12,250 | -18.31\% | \$14,995 |
|  | Average Rent | \$13,865 | -18.07\% | \$16,923 |
|  | Average Square Foot | 2,206 | -9.92\% | 2,449 |
|  | Average Days on Market | 57 | +35.71\% | 42 |

## Union SQuare

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$4,248 | +7.53\% | \$3,950 |
|  | Average Rent | \$4,172 | +2.84\% | \$4,057 |
|  | Average Square Foot | 595 | +6.82\% | 557 |
|  | Average Days on Market | 30 | +25.00\% | 24 |
| One Bedroom | Median Rent | \$5,600 | -3.45\% | \$5,800 |
|  | Average Rent | \$5,440 | -2.49\% | \$5,579 |
|  | Average Square Foot | 749 | -7.76\% | 812 |
|  | Average Days on Market | 27 | +12.50\% | 24 |
| Two Bedroom | Median Rent | \$8,500 | +16.44\% | \$7,300 |
|  | Average Rent | \$8,948 | +15.17\% | \$7,770 |
|  | Average Square Foot | 1,245 | +6.50\% | 1,169 |
|  | Average Days on Market | 35 | +218.18\% | 11 |
| Three Bedroom | Median Rent | - | - | - |
|  | Average Rent | - | - | - |
|  | Average Square Foot | - | - | - |
|  | Average Days on Market | - | - | - |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,700 | +14.89\% | \$2,350 |
|  | Average Rent | \$2,984 | +10.66\% | \$2,696 |
|  | Average Square Foot | 533 | +4.51\% | 510 |
|  | Average Days on Market | 62 | -4.62\% | 65 |
| One Bedroom | Median Rent | \$2,500 | -41.79\% | \$4,295 |
|  | Average Rent | \$2,500 | -40.78\% | \$4,222 |
|  | Average Square Foot | 686 | +2.85\% | 667 |
|  | Average Days on Market | 21 | +5.00\% | 20 |
| Two Bedroom | Median Rent | \$6,095 | -4.69\% | \$6,395 |
|  | Average Rent | \$5,609 | -4.47\% | \$5,872 |
|  | Average Square Foot | 1,102 | +14.08\% | 966 |
|  | Average Days on Market | 50 | +11.11\% | 45 |
| Three Bedroom | Median Rent | \$6,195 | -4.62\% | \$6,495 |
|  | Average Rent | \$6,195 | -29.46\% | \$8,782 |
|  | Average Square Foot | 1,345 | +4.51\% | 1,287 |
|  | Average Days on Market | 90 | +800.00\% | 10 |

## Inwood/Washington Heights

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 1,975$ | $-10.23 \%$ | $\$ 2,200$ |
|  | Average Rent | $\$ 1,916$ | $-13.68 \%$ | $\$ 2,220$ |
|  | Average Square Foot | 475 | $-18.24 \%$ | 581 |
|  | Average Days on Market | 65 | $+242.11 \%$ | 19 |
| One Bedroom | Median Rent | $\$ 2,450$ | $-7.46 \%$ | $\$ 2,648$ |
|  | Average Rent | $\$ 2,487$ | $-7.02 \%$ | $\$ 2,674$ |
|  | Average Square Foot | 926 | $+16.92 \%$ | 792 |
|  | Average Days on Market | 32 | $+52.38 \%$ | 21 |
| Two Bedroom | Median Rent | $\$ 3,475$ | $+1.46 \%$ | $\$ 3,425$ |
|  | Average Rent | $\$ 3,425$ | $-1.77 \%$ | $\$ 3,487$ |
|  | Average Square Foot | 912 | $+2.93 \%$ | 886 |
|  | Average Days on Market | 59 | $+90.32 \%$ | 31 |
| Three Bedroom | Median Rent | $\$ 4,400$ | $+27.72 \%$ | $\$ 3,445$ |
|  | Average Rent | $\$ 4,261$ | $+10.94 \%$ | $\$ 3,841$ |
|  | Average Square Foot | 1,600 | $-8.83 \%$ | 1,755 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 2,150$ | $+6.17 \%$ | $\$ 2,025$ |
|  | Average Rent | $\$ 2,272$ | $+11.92 \%$ | $\$ 2,030$ |
|  | Average Square Foot | 514 | $+17.89 \%$ | 436 |
|  | Average Days on Market | 29 | $-6.45 \%$ | 31 |
| One Bedroom | Median Rent | $\$ 2,398$ | $+0.13 \%$ | $\$ 2,395$ |
|  | Average Rent | $\$ 2,322$ | $-3.03 \%$ | $\$ 2,395$ |
|  | Average Square Foot | 672 | $-1.90 \%$ | 685 |
|  | Average Days on Market | 41 | $+57.69 \%$ | 26 |
| Two Bedroom | Median Rent | $\$ 2,700$ | $0.00 \%$ | $\$ 2,700$ |
|  | Average Rent | $\$ 2,780$ | $-2.16 \%$ | $\$ 2,841$ |
|  | Average Square Foot | 928 | $-7.85 \%$ | 1,007 |
|  | Average Days on Market | 29 | $-12.12 \%$ | 33 |
| Three Bedroom | Median Rent | $\$ 3,375$ | $-0.74 \%$ | $\$ 3,400$ |
|  | Average Rent | $\$ 3,327$ | $-2.87 \%$ | $\$ 3,425$ |
|  | Average Square Foot | 1,087 | $-2.25 \%$ | 1,112 |

## Upper East Side

| Doorman Rentals Matrix By Size |  | Q4 2023 | $\%$ CHG (QTR) | Q3 2023 |
| :--- | :--- | :--- | :--- | :--- |
| Studios | Median Rent | $\$ 3,555$ | $-2.09 \%$ | $\$ 3,631$ |
|  | Average Rent | $\$ 3,531$ | $-1.85 \%$ | $\$ 3,598$ |
|  | Average Square Foot | 526 | $0.00 \%$ | 526 |
|  | Average Days on Market | 31 | $+10.71 \%$ | 28 |
| One Bedroom | Median Rent | $\$ 4,500$ | $0.00 \%$ | $\$ 4,500$ |
|  | Average Rent | $\$ 4,795$ | $+2.05 \%$ | $\$ 4,698$ |
|  | Average Square Foot | 743 | $-1.07 \%$ | 751 |
|  | Average Days on Market | 30 | $+11.11 \%$ | 27 |
| Two Bedroom | Median Rent | $\$ 6,995$ | $-0.07 \%$ | $\$ 7,000$ |
|  | Average Rent | $\$ 7,581$ | $+1.37 \%$ | $\$ 7,479$ |
|  | Average Square Foot | 1,150 | $-1.37 \%$ | 1,166 |
|  | Average Days on Market | 39 | $+21.88 \%$ | 32 |
| Three Bedroom | Median Rent | $\$ 10,898$ | $-12.82 \%$ | $\$ 12,500$ |
|  | Average Rent | $\$ 12,233$ | $-9.42 \%$ | $\$ 13,505$ |
|  | Average Square Foot | 1,814 | $+1.51 \%$ | 1,787 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,450 | -2.00\% | \$2,500 |
|  | Average Rent | \$2,488 | -2.46\% | \$2,551 |
|  | Average Square Foot | 398 | -3.40\% | 412 |
|  | Average Days on Market | 31 | +40.91\% | 22 |
| One Bedroom | Median Rent | \$2,850 | -1.72\% | \$2,900 |
|  | Average Rent | \$3,034 | -0.50\% | \$3,049 |
|  | Average Square Foot | 580 | +1.22\% | 573 |
|  | Average Days on Market | 32 | +68.42\% | 19 |
| Two Bedroom | Median Rent | \$3,700 | -0.67\% | \$3,725 |
|  | Average Rent | \$3,700 | -11.75\% | \$4,192 |
|  | Average Square Foot | 828 | -18.18\% | 1,012 |
|  | Average Days on Market | 36 | +33.33\% | 27 |
| Three Bedroom | Median Rent | \$5,100 | +13.33\% | \$4,500 |
|  | Average Rent | \$7,388 | +28.41\% | \$5,753 |
|  | Average Square Foot | 2,152 | +3.46\% | 2,080 |
|  | Average Days on Market | 50 | +47.06\% | 34 |

## Upper West Side

| Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$3,500 | -2.10\% | \$3,575 |
|  | Average Rent | \$3,509 | -3.61\% | \$3,641 |
|  | Average Square Foot | 461 | -1.50\% | 468 |
|  | Average Days on Market | 28 | +55.56\% | 18 |
| One Bedroom | Median Rent | \$4,825 | +0.63\% | \$4,795 |
|  | Average Rent | \$4,914 | +0.56\% | \$4,887 |
|  | Average Square Foot | 729 | +2.10\% | 714 |
|  | Average Days on Market | 32 | v14.29\% | 28 |
| Two Bedroom | Median Rent | \$7,275 | -0.27\% | \$7,295 |
|  | Average Rent | \$7,646 | +1.74\% | \$7,515 |
|  | Average Square Foot | 1,147 | +2.14\% | 1,123 |
|  | Average Days on Market | 36 | +9.09\% | 33 |
| Three Bedroom | Median Rent | \$10,475 | -4.77\% | \$11,000 |
|  | Average Rent | \$11,609 | -3.96\% | \$12,088 |
|  | Average Square Foot | 1,686 | -3.93\% | 1,755 |
|  | Average Days on Market | 46 | +17.95\% | 39 |


| Non-Doorman Rentals Matrix By Size |  | Q4 2023 | \% CHG (QTR) | Q3 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Studios | Median Rent | \$2,495 | -0.20\% | \$2,500 |
|  | Average Rent | \$2,552 | -0.64\% | \$2,568 |
|  | Average Square Foot | 373 | +10.36\% | 338 |
|  | Average Days on Market | 23 | +43.75\% | 16 |
| One Bedroom | Median Rent | \$3,398 | +0.07\% | \$3,395 |
|  | Average Rent | \$3,515 | +0.30\% | \$3,505 |
|  | Average Square Foot | 712 | +7.88\% | 660 |
|  | Average Days on Market | 29 | +16.00\% | 25 |
| Two Bedroom | Median Rent | \$4,700 | +4.44\% | \$4,500 |
|  | Average Rent | \$5,186 | +7.76\% | \$4,812 |
|  | Average Square Foot | 1,014 | +4.32\% | 972 |
|  | Average Days on Market | 32 | +23.08\% | 26 |
| Three Bedroom | Median Rent | \$6,417 | +20.06\% | \$5,345 |
|  | Average Rent | \$7,418 | +11.61\% | \$6,646 |
|  | Average Square Foot | 1,421 | -10.01\% | 1,579 |
|  | Average Days on Market | 40 | +66.67\% | 24 |

## Office Locations

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